



Iron Bow Technologies

Implementing \$600 million in solutions annually, Iron Bow Technologies is a proven leader in providing intelligent full-lifecycle IT and communications for government and industry. The company leverages premier products through a highly collaborative engagement model to help customers design, acquire, and build innovative, business-aligned solutions.

Iron Bow Technologies possesses long-standing strategic partnerships with all top-tier IT security, data center, unified communications and client computing hardware and software manufacturers. The company's technology experts consult with customers from pre-sales through implementation, ensuring that solutions leverage industry innovations and optimize current investments. Driven by a service-oriented culture and supported by mature global logistics, customers can count on reliable service worldwide.

Iron Bow Technologies is wholly owned by Apptis Inc., which is privately held with headquarters located in Chantilly, Virginia.

ITES-2H TEAM Contact Information

ITES-2H Program Management Office (PMO)

877.382.ITES

ites-2hpmo@ironbow.com

Sean Struck

Program Manager, ITES-2H

253.867.1804

sean.struck@ironbow.com

For more information, go to
www.ironbow.com/ites-2h/index.aspx



ITES-2H TEAM



EMPOWERING THE GLOBAL WARFIGHTER

*Information Technology
Enterprise Solutions 2 Hardware (ITES-2H)*

ITES-2H: ID/IQ #W91QUZ-07-D-0010
February 9, 2007–February 8, 2012

Authorized Users: May be utilized by contracting officers in any
Federal Agency

- Advantages:**
- Unmatched IT Distribution, Integration and Support
 - Experienced ITES-2H Provider
 - Strong DoD Experience
 - Top-Tier Technology and Pricing
 - Proven Worldwide Logistics
 - Skilled Technical Support and Customer Service

IRON BOW™
TECHNOLOGIES

ITES-2H TEAM

*Leading Technologies.
Purchasing Power.
Superior Service.*



Providing over \$600 million in COTS products each year, Iron Bow Technologies is a recognized leader in managing IT acquisition and logistics. We have the purchasing power, mature infrastructure, and relationships to quickly deliver leading solutions at the best prices.

An Experienced ITES-2H Provider

Iron Bow Technologies has provided \$300 million in solutions and \$30 million in services as a prime ITES-2H contractor. This includes delivery of products and services in nearly every catalog category throughout the DoD in the continental United States and overseas.

Proven Worldwide Logistics

The Iron Bow Technologies fulfillment system has been continuously refined for nearly a decade. Clients can expect seamless delivery through this mature logistics system that is backed by 80 distribution and integration centers worldwide with over \$2 billion in inventory.

Skilled Technical Support and Customer Service

Iron Bow Technologies offers warranty options for 1-5 years for on-site service and repair by skilled and certified engineers, worldwide. ITES-2H customers can access our helpdesk 24x7x365.

Select DoD Performance Examples:

- **1st Cavalry Division – IT Support:** Provided 21 seasoned personnel to integrate, install and support Army Battle Command Systems, Layer One Cabling and Video Teleconferencing in Iraq.
- **Air Education and Training Command (AETC) – SAN Design:** Supported a server consolidation that established a common storage infrastructure and enabled centralized management across 13 bases and the NOSC.
- **U.S. Air Forces Central (AFCENT) – VoSIP Implementation:** Enabling secure theater calling capability, conferencing capability and web collaboration.
- **Columbus Air Force Base and Keesler Air Force Base – Network Deployments:** Enhancing the bandwidth capability of the base networks and readying the infrastructure for anticipated growth.

About ITES-2H

Fast, Easy, Flexible Procurement

ITES-2H helps clients fulfill hardware solutions needs quickly and cost effectively.

Scope of Work

ITES-2H covers a full range of IT equipment for server, storage, and network environments as well as all associated services including design, installation, maintenance and help desk.

Benefits

- No Fee
- More flexible, with decentralized ordering
- Short response time
- Pre-qualified contractors
- Wide scope to meet any need

Proven Delivery Through ITES-2H

In the past two and a half years, Iron Bow technologies has provided over \$300 million in solutions in the continental United States and overseas in Iraq, Afghanistan, Korea, Japan, Africa and Europe.

80 Plus Small
Businesses

Best In Class OEMs
and 500 more

World-Class
Solutions Partners



Best in Class OEMs

Hardware Catalog	Primary OEM Partner	Iron Bow Technologies Advantages
Sun - RISC/EPIC Servers		Iron Bow Technologies is an Associated Partner Reseller which enables us to provide excellent configuration and design support.
Dell - Windows Servers		Preferred direct relationship with expertise on large consolidations, installations, and new infrastructure upgrades.
Dell - Workstations, Thin Client Desktops & Notebooks		Proven architecture and thin client design.
Dell, EMC - Storage Systems		EMC Signature Partner with proven track record of designing and implementing large SANs and Data Center environments.
Cisco - Networking Solutions		Gold Certified with dedicated Cisco Certified Engineers in UC, security, networking, data center, wireless, IP telephony, and optical expertise.
Lexmark - Network Printers		Top Tier Discounts are available on all major brands of approved printer manufacturers.
CMB, Anixter, CSC Network Cables		Top discount structure and expertise with large 1st Layer Cabling installation projects
Polycom, Samsung - Video Equipment		Preferred VTC partner with hundreds of successful installations.
Tripp- Lite, APC - Uninterruptible Power Supplies		Elite partnership level which allows full design, configuration, and installation support.

Volume and spot discounts available, please call for quote.