

A black and white photograph of two business professionals in suits shaking hands. The image is partially obscured by a dark grey horizontal bar containing the main text.

COLLABORATION WITHOUT BOUNDARIES

ANY DEVICE, ANY MEDIA, ANYWHERE

THE COLLABORATION-EMPOWERED ENTERPRISE

From messaging, to video and telepresence, to private social networks, collaboration technologies are changing the way we work together. Offices can be anywhere with the ability to communicate with any device, any type of content, with one or multiple people. Decision-making can be accelerated and customers can be served immediately utilizing voice, video, text or rich media, regardless of where users are located.

Strategically integrated, collaboration tools can amp up productivity, drive direct costs down and help organizations overcome shrinking budgets and the complexities of a mobile, disparate workforce.

But, achieving a collaboration-empowered enterprise cannot be realized out of the box. Often many diverse technology types and brands need to be smartly integrated into your existing infrastructure to create a seamless collaboration experience with all of the associated business benefits.

A SOLUTIONS APPROACH THAT DRIVES RESULTS

With a strong history as a network integrator, Iron Bow Technologies leverages decades of advanced expertise, mature best practices and diverse customer experience to ensure that your organization realizes all the benefits of collaboration.

The Iron Bow Collaboration Team consists of seasoned experts with high-level certifications from leading manufacturers. We take a solutions approach to plan, design, implement and manage a total end-to-end secure solution, customized to align with your business objectives.

BRING DECADES OF EXPERTISE TO YOUR INITIATIVE

We bring best practices and toolsets from decades of experience to each engagement, ensuring your organization will realize the maximum benefits from collaboration technologies.

Long-standing Experience

- 13 years designing and deploying Unified Communications (UC), since its inception
- 26 years designing and deploying networks

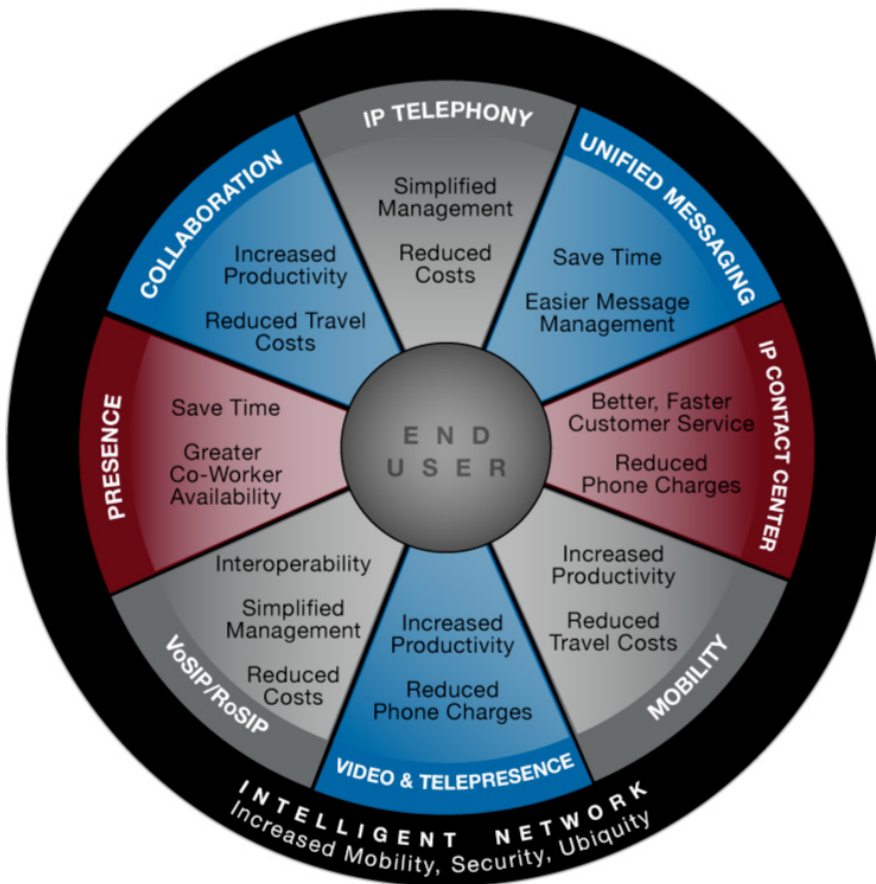
Track Record and Reach

- More than 110,000 UC clients worldwide
- Strong past performances with major customers and large engagements
- Diverse customer base, including Federal Civilian, Department of Defense, Intelligence Community and Commercial organizations
- Global implementation experience from the United States to Europe, to Asia and to the Middle East

Unique Combined Video Teleconferencing (VTC) and UC Expertise

- Iron Bow is Cisco's #1 Federal Telepresence/VTC-provider and a leader in Federal UC, holding the elite Cisco Master UC Certification and TelePresence Master

WE HELP CLIENTS REALIZE ALL THE BENEFITS



Greater cost savings by consolidating the communications infrastructure and simplifying management. Video and conferencing solutions can reduce travel costs by providing an in-house conferencing option. Virtual office capabilities reduce office space needs and bolster telecommuting capabilities.

Increased productivity by enhancing worker accessibility through more methods of communication at the same moment, no matter where they are working. Real-time collaboration accelerates decision-making and enhances business agility. Training can become more efficient. Flexible work environments and mobile workspaces enable employees to work from anywhere at anytime.

Improved customer satisfaction by enabling faster means to communicate as well as providing a platform for private social networking. Call center solutions improve resolution time, ease of access to information, self-help and face-to-face agent interaction.

TRUSTED FEDERAL LEADER IN COLLABORATION AND VIDEO

Iron Bow holds a unique combination of certifications and awards, making it a leading company in federal collaboration and video solutions.



Gold Certified
Master Unified Communications
TelePresence Master

Awards

U.S. and Canada Public Sector TelePresence Partner of the Year 2010
#1 TANDBERG Partner in the Americas – 2010
Unified Communications Public Sector Partner of the Year – 2007 and 2009

Cisco Data Center Partner of the Year – Federal 2006
Cisco Security Partner of the Year – Federal 2005
Cisco Security Partner of the Year Mid-Atlantic – Commercial 2005
Customer Satisfaction Excellence – 2006-2010

Specializations

Advanced UC, Advanced Security, Advanced Wireless LAN, Advanced Routing and Switching, Advanced Data Center Networking Infrastructure and Storage Networking, Authorized Unified Meetingplace Partner and Master UC

ATP – Data Center Unified Computing System
ATP – Video Surveillance
ATP – Cisco TelePresence
ATP – IP Interoperability and Collaboration Systems



Platinum Partner

Awards

U.S. Federal Partner of the Year – 2008 and 2009
U.S. Highest Year-over-Year Growth Federal Reseller – 2007

Specializations

Immersive TelePresence Specialization
Video Solutions Specialization
Federal and GSA Specialization
UC Specialization



See how we can help you transform your business performance. Call for a free consultation with an Iron Bow Collaboration expert.

CONTACT

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