

STRONG
FLEXIBLE
TARGETED



Implementing over \$825 million in solutions annually, Iron Bow Technologies is a proven leader in providing intelligent, full-lifecycle technology solutions for government and industry. The company leverages premier products and advanced expertise through a highly collaborative engagement model that helps customers design, acquire and build solutions targeted to solve specific business challenges.

Iron Bow Technologies possesses long-standing strategic partnerships with top-tier IT security, data center, collaboration, network infrastructure and client computing manufacturers. The company's skilled staff and specialized technology experts collaborate with customers from pre-sales through implementation, ensuring that solutions leverage industry innovations and optimize current investments. Driven by a customer-focused culture and supported by mature global logistics, customers can count on reliable service worldwide.

PRACTICE AREAS

Client Computing
Collaboration
Data Center
Information Security
Network Infrastructure

MARKETS

Defense
Civilian
Commercial
Intelligence
State and Local

MAJOR FEDERAL CONTRACT VEHICLES

FAA SAVES
FBI TRP/PITO
GSA Schedule 70
IRS TCV
ITES-2H
NASA SEWP IV
NETCENTS-2
NIH ECS III

KEY FACTS

- Founded in 1983 as Intellisys; Rebranded as Planetgov in 2000, Apptis in 2004, Apptis Technology Solutions in 2008 and Iron Bow Technologies in 2010
- National sales presence, global distribution
- More than 85% of services delivery personnel possess government clearances
- ISO 9001:2008 Certified
- Privately held with headquarters in Chantilly, VA
- Small business as certified in CCR and ORCA

DISCRIMINATORS

Strong, highly qualified resources

- Strategic top-tier manufacturer partnerships
- Certifications and advanced specializations
- Major contract vehicles
- Skilled, talented employees

Collaborative engagement and agile customer service

- Interactive, vendor agnostic approach
- Agile, customer-focused organization
- National sales and engineering presence

Solutions innovation proven to target and solve specific challenges

- Customized solutions, not just products
- Relevant practice areas
- Pre and post sales engineering
- Disciplined PMI-based delivery model
- Customer domain knowledge
- Track record of innovation

LEADING PRODUCT EXPERTISE



Partner since 1998
Gold Certified
Master Unified Communications



Partner since 1998
Federal Authorized Partner



Partner since 1998
Elite Certified Partner



Partner since 2004
Signature Certified Partner



Partner since 2004
Elite Partner



Partner since 2004
Enterprise Solution Provider



Partner since 2004
Platinum Certified Partner



Partner since 2001
Platinum Partner



Partner since 2005
Premier Partner



Partner since 2002
Gold Certified Partner

LOCATIONS

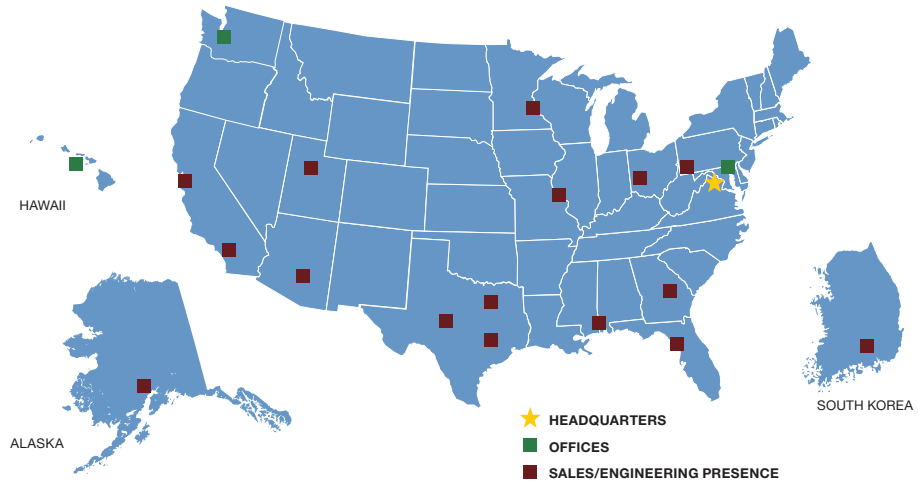
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IRON BOW LOCATIONS



RECENT AWARDS

Iron Bow Technologies is consistently recognized for superior performance by leading industry manufacturers:

2012 Cisco Federal Services Partner of the Quarter
CRN's Tech Elite 250

2011 Blue Coat Federal Partner of the Year
Cisco Civilian Services Partner of the Year
Cisco Customer Satisfaction Excellence
Cisco Federal Partner of the Year
CRN's Fast Growth 100
CRN's VAR500
HP Highest Year Over Year Growth in Enterprise
McAfee Federal Solution Provider of the Year
Virtual Instruments Partner of the Year

2010 Cisco U.S. and Canada Public Sector TelePresence Partner of the Year
Cisco Customer Satisfaction Excellence
CRN's Tech Elite 250