

ENABLING YOUR PRIVATE CLOUD WITH VBLOCK SOLUTION

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In order to meet growing demands, organizations are looking for cloud computing models that can transform their infrastructure and optimize performance through virtualization and shared services.

But, an enterprise-wide virtualized infrastructure can be challenging to implement when it requires vetting, sourcing, integrating and managing individual manufacturer components and applications. How can organizations simplify transformation and minimize excessive downtime, cost and security risks?

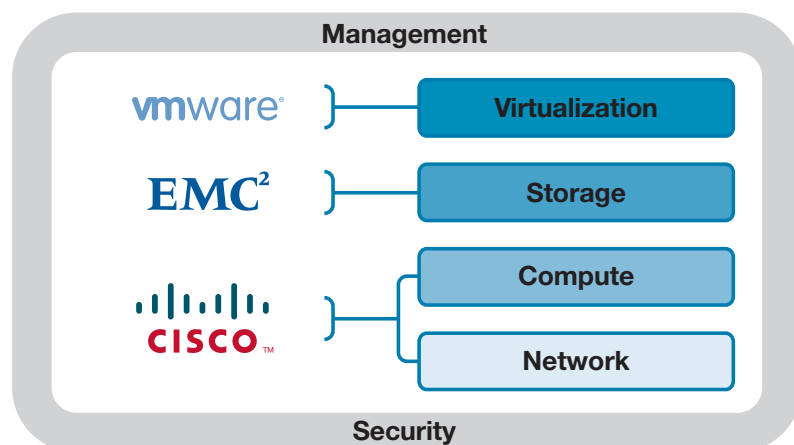
A BEST-IN-CLASS, PRE-ENGINEERED SOLUTION THAT SIMPLIFIES TRANSFORMATION

Iron Bow Technologies can simplify and accelerate pervasive virtualization with a Vblock solution. A Vblock infrastructure platform is a pre-configured solution that combines best-in-class network, storage and virtualization products with management and security tools. Complete and pre-engineered, it provides a faster, less risky way to create a secure foundation for private cloud architecture.

Iron Bow is a Certified Vblock Solutions Provider, which means we are among a select group of companies that possess the expertise to design and integrate Vblock solutions.



Market Leading Products and Tools Combine To Speed Deployment and ROI



Vblock solutions provide a unifying virtualized structure that can serve as the foundation for creating a shared services “cloud” model within a private environment.

CHOOSING THE RIGHT VBLOCK SOLUTION AND ALIGNING IT WITH YOUR ENTERPRISE

The Iron Bow team leverages product expertise and enterprise-wide solutions experience to help you choose the right Vblock platform, design a solution aligned with objectives, and smartly integrate it into your environment. Our solutions approach to a Vblock infrastructure deployment includes:

- Accurately defining the scope of your initiative and building the business justification
- Aligning strategy and architecture development with your business objectives
- Addressing security, compliance, technology and operational issues to plan an on-demand service model
- Designing and deploying a highly-scalable Vblock architecture

STRATEGIC INTEGRATION

To ensure a Vblock infrastructure is deployed in the context of your enterprise, we leverage established practices in:

- Client Computing
- Collaboration
- Data Center
- Information Security
- Network Infrastructure

REALIZE ALL THE BENEFITS OF THE CLOUD FASTER	
VCE VBLOCK SOLUTION	IRON BOW TECHNOLOGIES
<ul style="list-style-type: none"> • Rapid deployment of virtualized infrastructure • Best-in-class, pre-engineered and validated solutions • Integrated compliance and security • Lower sustainable TCO • Improved service quality • Single platform, single point of contact for support 	<ul style="list-style-type: none"> • Vblock Certified Solutions Partner • Best-in-class services and cleared personnel • Collaborative solutions approach, with pre- and post-sales engineering • Enterprise-wide expertise ensures the Vblock solution is designed and deployed in the context of your environment • A spectrum of federal contract vehicles will fulfill any purchasing requirements

MAJOR FEDERAL CONTRACT VEHICLES

- FAA SAVES
- FBI TRP/PITO
- GSA Schedule 70
- IRS TCV
- ITES-2H
- NASA SEWP IV
- NETCENTS
- NIH ECS III

A PHASED APPROACH TO VBLOCK SOLUTION DEPLOYMENT

Phase 1: Planning and Design

Our technical experts work together with your staff as a team to develop a project plan, comprehensive risk management considerations, specific project deliverables and tasks including:

- Design a secure Vblock Infrastructure Platforms architecture and integration
- Define configuration parameters
- Document a configuration guide
- Develop test and acceptance plans

Phase 2: Pilot, Implementation and Test

Our team conducts a full review of the implementation tasks, schedules and assignments. A site review prior to implementation will confirm that all equipment is ready and environmental requirements are met. After this checkpoint, the hardware is installed and powered up. Count on our team to:

- Configure Vblock Infrastructure Platforms
- Deploy security best practices across Vblock architecture
- Implement test and acceptance plans by conducting an end-to-end, integrated test of Vblock Infrastructure Platforms

Phase 3: Documentation, System Transfer and Acceptance

The project activity plan is reviewed to help ensure that the specific milestones were reached and tasks performed to meet the specifications determined in the planning phase. Next, the Vblock solution is transferred to the ongoing management of your team with a review of the supporting documentation, including a functional overview and operational guide.

See how Iron Bow Technologies can help you transform your business performance. Call for a free consultation from an Iron Bow Expert.